Lone Worker Safety Solutions
1st Edition

Lone Worker Safety Solutions investigates the lone worker protection market in Europe and North America covering 32 solution vendors. This strategic research report from Berg Insight provides you with 85 pages of unique business intelligence including 5-year industry forecasts and expert commentary on which to base your business decisions.
What are the latest developments on the lone worker safety solutions market?

Lone worker safety solutions can have numerous benefits for both employers and employees. Well-implemented solutions can improve peace of mind for employees, thus reducing stress and employee turnover. Modern lone worker safety solutions consist of a dedicated lone worker device or smartphone app able to send an alarm signal and a monitoring platform that displays information about the location and status of the lone workers. In case of emergency, workers can call for help from co-workers, professional alarm monitoring operators as well as the police and other emergency responders.

Berg Insight estimates that the user base of lone worker safety solutions in Europe and North America was 1.1 million at the end of 2020. In Europe, the user base is estimated to grow at a CAGR of 9.7 percent, from 740,000 users at the end of 2020 to reach 1.2 million users at the end of 2025. The North American market is estimated to grow even faster from 320,000 users at the end of 2020 to 605,000 users at the end of 2025. The market value for lone worker safety solutions in Europe and North America reached an estimated € 85 million and € 50 million respectively in 2020. In Europe, the market value is estimated to grow to € 115 million by 2025 and in North America the market value is estimated to reach € 75 million in 2025.

The market for lone worker safety solutions in Europe and North America is served by various companies offering hardware devices, software solutions and alarm monitoring and response services. Only a few companies offer complete end-to-end solutions. The UK is the largest and most mature lone worker safety solution market in Europe and North America, followed by the Canadian market. Many of the largest vendors of lone worker protection devices and services originate from these two countries. Leading players in the UK include PeopleSafe (Send for Help), Lone Worker Solutions (Totalmobile), Safe Apps, Reliance High-Tech, SoloProtect, Orbis Protect, Vismo and Safe Shores Monitoring. Leading vendors in Canada are Tsunami Solutions, Blackline Safety and Aware360. Additional vendors in Europe and North America include Crystal Code, Honeywell, AlertGPS, Neovigie and Beepiz.

This report will allow you to

- Benefit from 25 new executive interviews with market leading companies.
- Identify key players on the European and North American lone worker safety solutions market.
- Learn about the latest market trends and key developments.
- Understand the opportunities and challenges on the lone worker safety market.
- Anticipate future drivers for uptake of lone worker safety services.
- Profit from updated regional market forecasts lasting until 2025.
Table of contents

Executive summary
1 Lone worker safety solutions
1.1 Employment statistics
1.2 Lone working
1.3 Lone worker solution infrastructure
1.3.1 Device segment
1.3.2 Positioning segment
1.3.3 Network segment
1.3.4 Platform segment
1.4 Lone worker legislation and standards
1.4.1 North America
1.4.2 Europe
2 Market analysis and forecast
2.1 Market landscape
2.2 Solution provider market shares
2.3 Market forecast
2.4 Market drivers and trends
2.4.1 Body-worn cameras add a new dimension to lone worker protection
2.4.2 Upcoming 2G/3G sunset create challenges and opportunities for LW vendors
2.4.3 Consolidation in the UK market
2.4.4 Home working becomes more common post-pandemic
2.4.5 Big opportunities in the private sector
3 Company profiles and strategies
3.1 Lone worker safety solution vendors
3.1.1 AlertGPS
3.1.2 Aware360
3.1.3 Beepix (SuiviDeFlotte.net)
3.1.4 Blackline Safety
3.1.5 Crystal Code
3.1.6 First2HelpYou
3.1.7 Honeywell
3.1.8 LONEALERT (Advance IT Group)
3.1.9 Lone Worker Solutions (Totalmobile)
3.1.10 Neovigie (LPI Group)
3.1.11 Orbis Protect
3.1.12 Oysta Technology
3.1.13 PeopleSafe (Send For Help)
3.1.14 Pick Protection
3.1.15 Reliance High-Tech
3.1.16 Roadpost
3.1.17 Safe Apps
3.1.18 Safe Shores Monitoring
3.1.19 SoloProtect
3.1.20 Terracom
3.1.21 Track24
3.1.22 Tsunami Solutions
3.1.23 Vatix
3.1.24 Vecima Networks
3.1.25 Vismo
3.2 Lone worker device manufacturers
3.2.1 Garmin
3.2.2 Globalstar
3.2.3 SAVV
3.2.4 Scandinavian Radio Technology
3.2.5 Teltonika
3.2.6 Twig Com
3.2.7 ZOLEO
Glossary

This report answers the following questions

➢ Which are the leading providers of lone worker safety solutions?
➢ What offerings are available from device vendors and service providers?
➢ Are smartphone apps or dedicated lone worker safety devices more commonly used?
➢ What are the key drivers behind the adoption of lone worker safety services?
➢ What impact will technology advancements have on the market?
➢ Which countries are adopting regulations for lone worker safety?
➢ How will the lone worker safety market evolve in the next five years?

About Berg Insight’s IoT market research

Our market reports offer comprehensive information and analysis on key IoT technologies and markets, addressing important concerns including total addressable market, market penetration, market shares, industry landscape, regulatory environment, market trends and forecasts. Our research portfolio today comprises more than 50 items, where each market report focuses on a specific vertical application area or cover horizontal themes. All market reports come with complementary data sets in Excel format that can be easily analysed and converted into tables and charts. We offer a range of different license options together with bundled packages and subscriptions to suit your specific needs.
Lone Worker Safety Solutions is the foremost source of information about the status, future market trends and technology developments on this market. Whether you are a module vendor, software vendor, application developer, telecom operator, investor, consultant, or government agency, you will gain valuable insights from our in-depth research.

Who should buy this report?
Lone Worker Safety Solutions is the foremost source of information about the status, future market trends and technology developments on this market. Whether you are a module vendor, software vendor, application developer, telecom operator, investor, consultant, or government agency, you will gain valuable insights from our in-depth research.

Martin Bäckman

Martin is a senior analyst who specialises in IoT applications for the smart homes and buildings, transportation and security markets. He joined Berg Insight in 2018 and is the lead author of numerous research reports. In addition to published research, he has provided bespoke research to clients ranging from IoT solution providers, management consulting firms, private equity firms and others. Prior to joining Berg Insight, Martin worked as a supply chain analyst at Volvo Group and held an internship at Siemens' Web of Things research group. Martin holds a Master's degree in Industrial Engineering and Management from Chalmers University of Technology.